

“Buying electricity through the CBAI/Dynegy Program saves our bank money.”



“ For years, our bank has purchased electricity through energy brokers, such as APPI. We believed brokers could negotiate a better deal for our bank. After reviewing the contract with our current supplier, Dynegy/Homefield Energy, I realized they also support the CBAI program. So, I decided to compare Dynegy’s rates for the brokered and CBAI programs. Well, the CBAI program offered lower rates than the brokered program. Why? Could be the broker receives a larger commission than CBAI. Additionally, CBAI has negotiated an automatic 10% discount off the market price based on individual bank usage. Today, my bank is saving money on electricity costs and helping the only exclusive advocate for community banking-CBAI. I encourage my banking colleagues to contact CBAI and let them bid for your bank’s electricity contract.”

Jeff Bonnett, President & CFO, Havana National Bank.