



Midwest Select Update

Bankers Are Saving Time and Money

Dear CBAI Member,

We are pleased to report that, since introducing the Midwest Select supply purchase and inventory management service during the December 2016 CBAI leadership meetings, a dozen member banks representing more than 85 branches have enrolled, and another 12 banks are in the on-boarding queue!

Collectively, these institutions are projected to save \$400,000 annually on the purchase of \$1.2 million in office supplies, equipment, printed materials and promotional items. And the streamlined order placement, shipping, tracking and billing process is expected to collectively save those banks 4,000 hours in annual labor costs.

Kevin Beckemeyer, President of Legence Bank, Eldorado, said it best. "When I heard Midwest Office present its new printed materials and office products management system, I knew it was a no-brainer for our bank. Last year, I often heard complaints from staff that our branches were charged for supplies they did not receive, or they received more supplies than they could ever use. Midwest Select solved that problem and made the accounting staff very happy in the process."

During the next several weeks Kevin Gaffney, John Bybee or Luke Weller, from Midwest will call you to schedule a convenient time to meet with you and your senior staff at the bank to demonstrate Midwest Select. We respectfully ask that you accept their call and schedule 15 minutes to learn how Midwest Select can save your bank both valuable time and money.

Meanwhile, please contact either of us if you have any questions or would like more information about Midwest Select. We look forward to serving you!

Best,

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