



## **CBSC SELECTS REGENCY 360 AS PARTNER FOR OFFICE SUPPLIES AND PRINTED MATERIALS**

**Springfield, IL. (October 24, 2018)**---Community BancService Corporation, Inc. (CBSC), the business services subsidiary of the Community Bankers Association of Illinois (CBAI), announced a new partnership with REGENCY 360 to offer its single-source platform for faster, cheaper and more efficient purchasing of office supplies, business print, promotional and apparel items.

“CBSC is pleased to announce an agreement with REGENCY 360 that gives CBAI member banks and associate members access to a proven platform that provides cheaper and more efficient procurement of supplies and printed material,” said David Pirsein, CBSC board chairman and president of First National Bank in Pinckneyville. “Community banks of all sizes and locations will benefit from ordering and managing inventory from its single-source dashboard, which combines orders for common items enabling our members to receive volume-based pricing usually reserved for the nation’s largest banks.”

The agreement also preserves access for more than 60 member banks that purchased products from Midwest Office. Midwest leased space on the REGENCY 360 platform and labeled the service Midwest Select. Those banks that ordered through Midwest Select are already on the REGENCY 360 platform. There is no change in process or procedures.

“Bankers really like the REGENCY 360 platform and did not want to change,” said Mike Kelley, CBSC president. “This agreement preserves members’ access to the platform and ensures a smooth transition.” He added, “our members will receive much lower pricing as a result of REGENCY’s massive buying power.”

The user-friendly technology enables bankers to customize printed products, view inventory levels, re-order items that have been purchased before and better manage the purchasing environment. The platform streamlines the inventory procurement and management process, which saves time and money for banks of all sizes.

“Since our bank implemented the platform, we have saved money on the purchase of office supplies and printed material and improved efficiency,” said Patty Clarke, president and CEO at First National Bank of Raymond. She added, “There is no cost to implement the program and on-boarding was easy. Our bank is proof that banks of all sizes will benefit from implementing the REGENCY 360 platform.”

Eric Beguelin, president and CEO at REGENCY 360, said the company was honored to be approved as an Association preferred partner. “CBSC sets high standards for its business partners,” Beguelin stated. “We look forward to a long and successful relationship with CBAI and its members.”

For more information about the CBAI-REGENCY 360 Purchasing Program, please contact John Bybee, CBAI-REGENCY Program Coordinator, via email at [jbybee@regency360.com](mailto:jbybee@regency360.com), or telephone at 217/653-4028.

As always, please feel free to contact Mike Kelley, CBSC president, via email at [mikek@cbai.com](mailto:mikek@cbai.com), or telephone at 800/736-2224.