



CBSC and Harland Clarke Renew Alliance

CBAI Members Receive Check Price Protection and Discounts on Marketing Solutions

Springfield, IL. (November 30, 2017) - Community BancService Corporation, Inc (CBSC), the business services affiliate of Community Bankers Association of Illinois (CBAI), the state's largest banking trade organization exclusively representing community banks, today announced that it has extended its alliance with Harland Clarke, a leading provider of quality payment solutions, multi-channel marketing campaigns and secure data-driven lead generation and critical communications.

This agreement provides CBAI members with a 3% price increase cap on most check products and additional discounts on financial forms and marketing solutions, including [Card@Once](#)[®], which enables banks to securely and instantly issue personalized debit and credit cards.

"CBSC is delighted to continue its 29-year relationship with the professionals at Harland Clarke who have proven time and again their unwavering commitment to serving the needs of community banks," said Michael Kelley, CBSC president. "Today's announcement gives CBAI member banks assurance that they will have access to world-class marketing and payments solutions at low prices usually reserved for the nation's largest banks."

"We are proud to be a CBSC preferred provider that continues to add significant value for CBAI members," said Robert Deleidi, Harland Clarke regional vice president. "Our long-term alliance with CBSC reinforces our ongoing commitment to delivering to community banks results-driven solutions that address their unique business needs."

For more information about Harland Clarke products and CBAI member benefits, please contact Diane Schipkowski, Harland Clarke senior account executive, via email at Diane.Schipkowski@harlandclarke.com, or phone at 260.417.9350.

About CBAI -- CBAI is a professional trade association representing 350 Illinois commercial banks and thrifts, and their 900 Illinois bank branches. Its members have \$70 billion in assets and employ approximately 16,500 individuals. CBAI, headquartered in Springfield, was founded in 1974. For more information, visit www.cbai.com.

About Community BancService Corporation, Inc. (CBSC) -- A subsidiary of CBAI, CBSC aggregates the "clout" of CBAI member banks to negotiate lower costs and provide improved access to essential bank products and services. CBSC-endorsed programs range from mission-critical investment portfolio, lending and technology services, to discount purchasing and income-enhancing

products. Today, CBAI members use an average of nearly five CBSC marketing partners. Contact CBSC today at www.cbai.com or 800-736-2224.

About Harland Clarke -- Harland Clarke is a leading provider of quality payment solutions, multi-channel marketing campaigns, and secure data-driven lead generation and critical communications. In addition, Harland Clarke provides promotional products, call centers, and governance, risk and compliance (GRC) solutions. The company delivers operational excellence and intelligent solutions to more than 50 million consumers and 5 million small and medium sized businesses per year through its relationships with 8,500+ of the nation's leading financial institutions, large retailers, affiliate marketing companies and accounting software providers. Harland Clarke is a wholly owned subsidiary of Harland Clarke Holdings. For more information, visit www.harlandclarke.com or follow Harland Clarke on [LinkedIn](#) and on Twitter @HarlandClarke.